

JAFRA

MONTH-AT-A-GLANCE

Highlights of January

JANUARY BUSINESS KITS



JANUARY BUSINESS KIT- HERS & HIS



\$39
A \$174 Value
+TAX, Shipping & Handling

JANUARY BUSINESS KIT- HIS & HERS



\$39
A \$173 Value
+TAX, Shipping & Handling



MARKETING

1 January Client Brochure
Sweet Love!



LIMITED TIME IN JANUARY

Zoogar Duo
\$21
Retail Value: \$41
305373

Includes:
Zoogar EDT | 1.7 fl. oz.
Zoogar Mini | .23 fl. oz.



TRAINING

TRAINING TUESDAYS

BeYOUtiful + JAFRA Beauty Insiders
Connect. Learn. Grow.

Industry experts and successful JAFRA Leaders share new ideas on these three key business topics every month.

WEEK 1: January 7: Business Strategy
WEEK 2: January 14: Product
WEEK 3: January 20: Personal Development

THE JAFRA WELCOME - for New Consultants

Feature Promotion	Promotion or Reward	Participants	Required Activity
 	Business Kits	New Consultants	\$39 Hers & His Business Kit \$39 His & Hers Business Kit
	New Consultant Packs Featuring JAFRA ROYAL Boost & Luna Bright Ritual	Available to New Consultants in the month they sign up	\$400 Skin Care Pack Special Retail Price \$400 Fragrance Pack Special Retail Price
	NEW! Welcome to JAFRA	New Consultants	Achieve qualifying sales EVERY month as soon as you join & we'll recognize you with FREE PRODUCTS for your outstanding sales achievements.
	NEW! JAFRA VIP Club	All Consultants & Leaders	Enjoy EXCLUSIVE offers. Earn a FREE GIFT every quarter. Achieve \$400 in Personal Sales EACH month in three consecutive months to join the club and start enjoying the rewards.

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SPECIAL OFFERS FOR YOU

Feature Promotion	Promotion or Reward	Participants	Required Activity
 <p>monthly PARTY special</p> <p>Consultant Price \$25 RETAIL VALUE UP TO \$71 COMMISSIONABLE</p>	Monthly Party Special	Consultants, Managers & Above	<p>JAFRA Spa Pedicure Set - \$25 Retail Value: Up to \$71</p> <p>Commissionable. No limit. Purchase 1 offer with each \$400 or more Retail Sales Order.</p> <p><i>Available with your qualifying order at checkout under "Achieved Promotions" section.</i></p>

SPONSORING & ACTIVITY INCENTIVES

Feature Promotion	Promotion or Reward	Participants	Required Activity
	Earn a JAFRA Fleece Throw Blanket	Consultants, Managers and Above	Inspire one of your January New Consultants to achieve \$400 in Personal Retail Sales during the month to earn yours.

AMAZING EVENTS YOU CAN'T MISS!

**Hurry! Last day to register is
JANUARY 20**

**DON'T MISS JAFRA'S
BIGGEST EVENT OF THE
YEAR!**

Learn how to take
your business to
heights you never
thought possible.

Held at the
Anaheim Convention
Center—the largest
convention center on
the West Coast!

JAFRA

D E F Y

DESAFÍATE

NATIONAL CONFERENCE 2020
February 9-11, 2020 | Anaheim, CA

JANUARY PRICE
\$139

REGISTER NOW

Call **1-800-552-3725**
OR go to
jafaroyalty.com > Events