


# JAFRA

## MONTH-AT-A-GLANCE


### Highlights of July

#### JULY BUSINESS KITS



**\$39**  
A \$181 Value  
+TAX, Shipping & Handling

**JULY BUSINESS KIT FOR HER**




**\$39**  
A \$181 Value  
+TAX, Shipping & Handling

**JULY BUSINESS KIT FOR HIM**

**Also Available**  
\$49, \$99, and \$149 Elite Business Kits

#### MARKETING

**July Client Brochure**  
Summer must-haves are here!



*Special Offers!*

- **NEW!** Brow Collection with Micro Brow Pencil and Brow Powder Duo
- **NEW!** Mix Collection Body Mists
- **LIMITED EDITION!** Zoogar EDT



#### TRAINING

**TRAINING TUESDAYS**  
JAFRA BeYOUtiful + Beauty Insiders  
on jafraroyalty.com on facebook.com

July 7: Business Strategies  
July 14: Personal Development Skills  
July 21: Product Training

**NEW!** JAFRA VIRTUAL UNIVERSITY TUESDAYS  
Training by levels. Zoom.us/j/101700599  
Meeting ID: 101700599 | Dial by your location,  
US = 1 0646 558 8656  
July 7 New Consultants | July 14 Managers | July 21 District Managers | July 28 District Directors

#### THE JAFRA WELCOME - for New Consultants

Feature Promotion	Promotion or Reward	Participants	Required Activity
	Business Kits	New Consultants	<b>\$39</b> July Business Kits <b>\$49, \$99 &amp; \$149</b> Core Business Kits
	New Consultant Packs	Available to New Consultants in the month they sign up	<b>\$400</b> Special Retail Price Skin Care Pack <b>\$400</b> Special Retail Price Fragrance Pack
	Welcome to JAFRA Program	New Consultants	<b>Achieve qualifying sales during your first 4 months</b> and we'll recognize you with <b>FREE PRODUCTS</b> for your outstanding sales achievements.

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### *Highlights of July*

#### SPECIAL OFFERS FOR YOU

Feature Promotion	Promotion or Reward	Participants	Required Activity
	Monthly Party Special	Consultants, Managers & Above	<b>Hot Summer Eyes Set - \$24</b> Retail Value: Up to \$60  Commissionable. No limit. Available with each Retail Sales Order of \$400 or more.

#### SPONSORING & ACTIVITY INCENTIVES

Feature Promotion	Promotion or Reward	Participants	Required Activity
	Earn a <b>Garden Terrace Beverage Set &amp; Stream 11.6" Laptop</b>	Consultants, Managers and Above	<b>Help your New Consultants</b> achieve \$400 in personal retail sales each during July to receive your rewards:  <b>1ST NC: Garden Terrace Beverage Set</b> <b>4+ NC: Stream 11.6" Laptop</b>
	<b>Quarter 3 Gift : Executive Business Carry-All</b>	Consultants, Managers and Above	Exclusive for VIP Club Members when they achieve \$400 in Personal Retail Sales in each of these months: July, August & September.
	Earn <b>50% Commission on your sales for the month.</b>	Consultants, Reactivated Consultants	Achieve \$400 or more in Personal Retail Sales in July.
	Reactivation Promotion	Leaders Only	<b>REACTIVATE 1 OR MORE INACTIVE CONSULTANTS</b> in your <b>Central Branch</b> whose last order was placed February 29, 2020 or before and have them each place a \$400 Retail Sales Order in July. <b>Reward: JAFRA Bright Beautiful Bold t-shirt</b>