Plan for Success
Get Ready!

1. your Time

2. your Contact List

3. your Goal

JAFRA
freedom to be you
1. yourTime

How many hours?

Be consistent

Remember
time is flexible but not optional
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<th>TUESDAY</th>
<th>WEDNESDAY</th>
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<td>2 Office Time</td>
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Open day ✴  Day not available ✗
2. Your Contact List

Always growing

- Acquaintances
- Relatives
- Jobs
- Friends
- Activities

Always with you!

JAFRA
2. Your Contact List

A few tips

Do not prejudge anyone!
Don’t wait until you feel like an expert
Stretch your comfort zone
Let your enthusiasm lead the way!
3. Your Goals

- **Short term**
  - Inspiring
- **Long term**
  - Time Framed
  - Measurable
  - Specific
- **30 Day Goal**
- **90 Day Goal**

*JAFRA*
3. Your Goals

Specific

Detailed and focused

How much money do I want to make?

I want to make money...

I want to make $500 extra a month!
3. Your Goals

Measurable

Provide a way to evaluate progress

* Daily
* Weekly
* Monthly

I will talk to 3 people a day every month!

I will sell $400 a week!
3. Your Goals

Time Framed

Plan deadlines that produce a sense of urgency

**Monthly Goal**
January 31 = __________
February 28 = __________
March 31 = __________

**Annual Goal**
December 31 = __________
3. Your Goals

Inspiring

What motivates you to work your Business every day with commitment and perseverance?
Selling
Sponsoring
Start talking about JAFRA!
Action Plan

- Decide **how many hours** you will dedicate to your Business every day
- What days you have available this week
- What days you have available this month

- Write down a list of **100 contacts**

- Define your goal for the next **30 days**

- Define your goal for the next **90 days**
The future belongs to those who believe in the beauty of their dreams.

Eleanor Roosevelt
Thank you!