



2026 Anniversary Incentive Trip

Qualify from
Aug 1 – Dec 31, 2025

Ambassador Trip takes place
March 14 – 20, 2026

Incentive Trip takes place
March 16 - 20, 2026

JAFRA
HAWAII

2026 INCENTIVE TRIP
MARCH 16-20, 2026

Swim, Tan, Relax, Repeat: Hawaiian Island Life's A Treat.

Qualify from Aug 1 – Dec 31, 2025
Titles frozen as of August 2025.

Earn one of the levels below to get a taste of the island life

Level 1	Level 2	Level 3		Top 3 in Central District Sales
Land Package for Achiever	Land Package + Air Credit for Achiever	Directors Titles Only Land Package + Air Credit for Achiever + Land Package for 1 Guest	Ambassadors Titles Only Land Package + Air Credit for Achiever + Visa Gift Card	Private Suite*

Levels are not cumulative. Air Credit based on economy seating. Voucher will vary from \$500-\$999 depending on departure location and will be issued post registration once flight information has been provided by achiever to JAFRA. *Suite available from 3/16/26-3/20/26.

ALOHA

Hawaii-not? Go For The Gold!

Qualify from Aug 1 – Dec 31, 2025
Titles frozen as of August 2025

- ✓ Maintain or Grow your August 2025 Title by Jan 2026.
 - ✓ Consultants who promote to Team Leader by Dec 1st, 2025 may participate in the Incentive Trip at the Team Leader level.
 - ✓ Meet the sponsoring requirement below.
 - ✓ Meet the CDPRS* growth requirement over your personal base for your August 2025 title, shown in the table below.
 - ✓ Plus, Meet the CDPRS* Goal corresponding to the Level you desire to earn.
- Personal Base = Whichever is higher between your Minimum Title Based Requirement or your CDPRS* Aug-Dec 2024.

Aug 2025 Title	CDPRS* Growth Over Personal Base	Sponsoring Requirement During The Qualification Period	Level 1 CDPRS* Sales Goal	Level 2 CDPRS* Sales Goal	Level 3 CDPRS* Sales Goal
All Ambassadors 15+ branches	\$375,000	<ul style="list-style-type: none"> 10 Central Branch CQNC**s 5 personally sponsored 5 sponsored by Consultants in the Central Branch 	Not Applicable	\$1,000	\$40,000
Gold Director 10-14 branches	\$250,000		\$16,000	\$36,000	\$48,000
Director 7-9 branches	\$150,000		\$14,000	\$32,000	\$44,000
Gold Supervisor 4-6 Branches	\$100,000		\$12,000	\$28,000	Not Applicable
Supervisor 3 branches	\$75,000		\$10,000	\$24,000	
Supervisor 2 branches	\$55,000		\$8,000	\$20,000	
Supervisor 1 branch	\$35,000		\$6,000	\$16,000	
Team Leader	\$20,000	<p>**Contest Qualifying New Consultant. A New Consultant who qualifies with \$400 in personal retail sales in their first month only and no later than 12/31/2025 for December New Consultants.</p>	\$4,000	\$12,000	

Levels are not cumulative.

*CDPRS = Central District Paid Retail Sales.

This document was updated on July 21, 2025. Please reference this version only for the official Incentive Trip requirements.

See You In The Sand

Track your progress each month with the chart below!

My August Title				My January Title			
My Progress							
	JULY Vip Royal only**	AUG	SEPT	OCT	NOV	DEC	TOTAL
Central District Paid Retail Sales Growth							
Central District Paid Retail Sales Goal							
Personally Sponsored CQNC*'s With \$400 Each							
CQNC*'s Sponsored By Consultants In The Central Branch With \$400 Each							

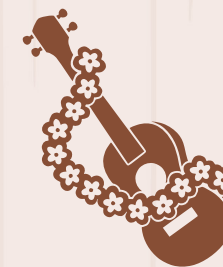


*CQNC = Contest Qualifying New Consultant. A New Consultant who qualifies with \$400 in personal retail sales in their first month only and no later than 12/31/2025 for December New Consultants. **VIP Royals as of January 2025 only.

Aloha – Rules and Conditions

The Trip

- 4 nights / 3 full days of accommodations and taxes.
- Airfare credit for Level 2 Achievers. See “Registration” for details.
- Select meals and planned activities.
- Round-trip airport transportation between the hotel and airport (for Achievers arriving on March 16 and departing on March 20 during the designated group travel period*).
- Gratuities for sponsored functions.
- Note: The trip does not include incidentals charged to your room. JAFRA reserves the right to modify trip dates, agenda, property, and location if necessary.



*Please book your flight to land between 8am-4pm (Honolulu) Hawaiian Aleutian Standard Time.
This document was updated on July 21, 2025. Please reference this version only for the official Incentive Trip requirements.



Aloha – Rules and Conditions

The Trip – Ambassadors Only

- 4 nights / 3 full days of accommodations and taxes, PLUS 2 additional nights.
- Includes airfare credit (See “Registration” for details) & hotel stay, plus activities for Guest regardless of level earned.
- Select meals and planned activities.
- Round-trip airport transportation between the hotel and airport (for Achievers arriving on March 14 and departing on March 20 during the designated group travel period*)
- Gratuities for sponsored functions.
- Note: The trip does not include incidentals charged to your room. JAFRA reserves the right to modify trip dates, agenda, property, and location if necessary.

*Please book your flight to land between 8am-4pm (Honolulu) Hawaiian Aleutian Standard Time.
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Aloha – Rules and Conditions

Qualification Period

The qualification period begins August 1, 2025 – December 31, 2025. Team Leaders and above will earn one of the levels by growing Central District Paid Retail Sales over their Personal Base for their title category, plus the additional sales goal for the level desired, and by meeting the sponsoring goals. All contestants must maintain or grow the title they initiate their qualification period with. Sales from branches promoted out of the Central District from September 1st 2025 to December 1st 2025 will count towards CDPRS Achievement. Check JAFRA.com tracking report for your progress.

Guidelines

To preserve the integrity and effectiveness of JAFRA's programs and incentives, JAFRA may audit participation and qualification records when necessary. Inquiries must be submitted no later than January 5, 2026.





Aloha – Rules and Conditions

Registration

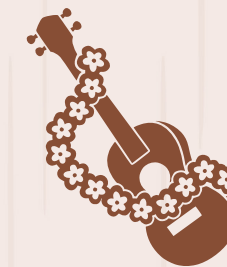
- A valid email address is required to participate in the registration process.
- Online registration is the only accepted method. No mailed packets or alternate registration methods will be used.
- Confirmation emails will be sent no later than the 14th of January 2026, with trip and registration details.
- The registration deadline is January 28, 2026.
- After this date, no new registrations will be accepted.
- The Achiever is responsible for completing their own registration and ensuring the accuracy of all submitted information.
- After registration, achiever must provide confirmed flight itinerary to JAFRA first, in order to receive their flight credit. Air Credit based on economy seating. Voucher will vary from \$500-\$999 depending on departure location and will be issued post registration once flight information has been provided by achiever to JAFRA. Air Credit will be issued in the form of a Visa Gift Card on site upon arrival at the event in Hawaii. The deadline to submit your confirmed flight information to JAFRA is February 4, 2026.

Account Status

Leaders account balances must be current in order to attend. Per IRS rules, this is a taxable event. JAFRA will issue a FORM 1099MISC for the taxable value of this trip.

Aloha – Rules and Conditions

Release and Limitations of Liability



JAFRA Cosmetics International, Inc.'s, ("JAFRA") sole obligation to any Trip Achiever is to provide: airfare* (Level 2 achievers only), accommodations, ground transportation (to and from Airport), planned excursions and select meals from March 16-20, 2026.

Participation in this or any JAFRA trip is at the sole risk of each Achiever. Each Achiever releases and holds harmless JAFRA, its parents, affiliates and subsidiaries, directors, officers, employees, and agents ("JAFRA Parties") from any and all claims, damages, injuries, deaths, losses, rights, causes of action, actions, suits, debts, sums of money, or other liabilities, either at law or equity arising from or in any way relating to participation in this or any JAFRA trip.



Aloha – Rules and Conditions

Force Majeure

Any delay or failure to perform JAFRA Cosmetics International, Inc.'s obligations to participants shall be excused if such failure to perform or any delay is caused by matters such as acts of God, strikes, civil commotion, riots, war, revolution, acts of government, or any other cause which is reasonably beyond the control of JAFRA Cosmetics International to perform. Your email address is required in order to receive necessary communication regarding the 2026 Incentive Trip. In the event of unforeseen circumstances, you will be contacted via email.



Aloha – Rules and Conditions

Cancellations

The deadline to cancel your trip without penalty is Wednesday, January 28, 2026, at 12:00 a.m. (PST)

Any Trip Achiever who cancels after January 28, 2026, or is a no-show, will be charged a \$500 non-refundable cancellation fee to cover non-recoverable expenses. This fee will be charged to the Achiever's JAFRA account immediately.

If a cancellation occurs after this date due to a medical emergency, JAFRA may consider waiving the fee if official medical documentation is provided. The request must be submitted in writing to jafra_events@jafra.com by March 15, 2026.

Please include the subject line:

JAFRA 2026 Incentive Trip Cancellation Consideration.

Requests received after this date will not be considered.

No phone requests will be accepted. JAFRA will provide a decision based on the documentation.

