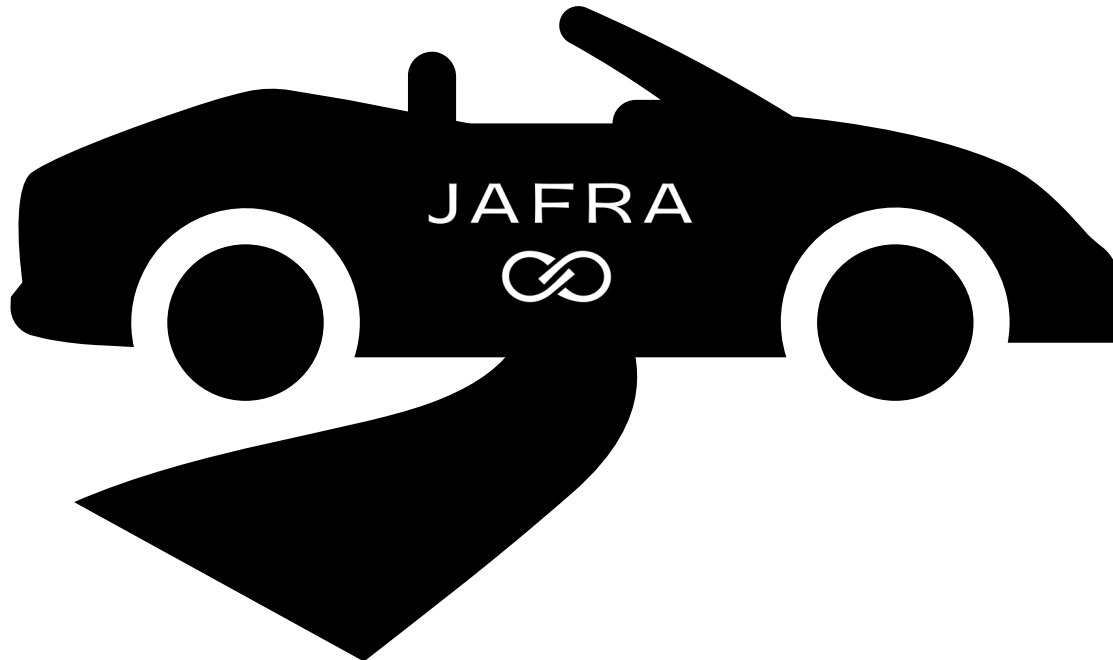




**DIRECTORS - ROYAL AMBASSADORS ONLY**  
**NEW TERMS - EFFECTIVE SEPT 1, 2025**

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**MONTHLY  
CAR  
ALLOWANCE**



DIRECTORS - ROYAL AMBASSADORS ONLY  
NEW TERMS - EFFECTIVE SEPT 1, 2025

TITLE	CENTRAL DISTRICT MONTHLY RETAIL SALES	MONTHLY CAR ALLOWANCE*
Royal Ambassador, Gold Ambassador, Ambassador, Gold Director, & Director	\$90,000	Lease for Royal Ambassadors ONLY or Up to \$900
	\$70,000	Up to \$700
	\$60,000	Up to \$600
	\$45,000	Up to \$450
	\$30,000	Up to \$300

MONTHLY ALLOWANCE TERMS

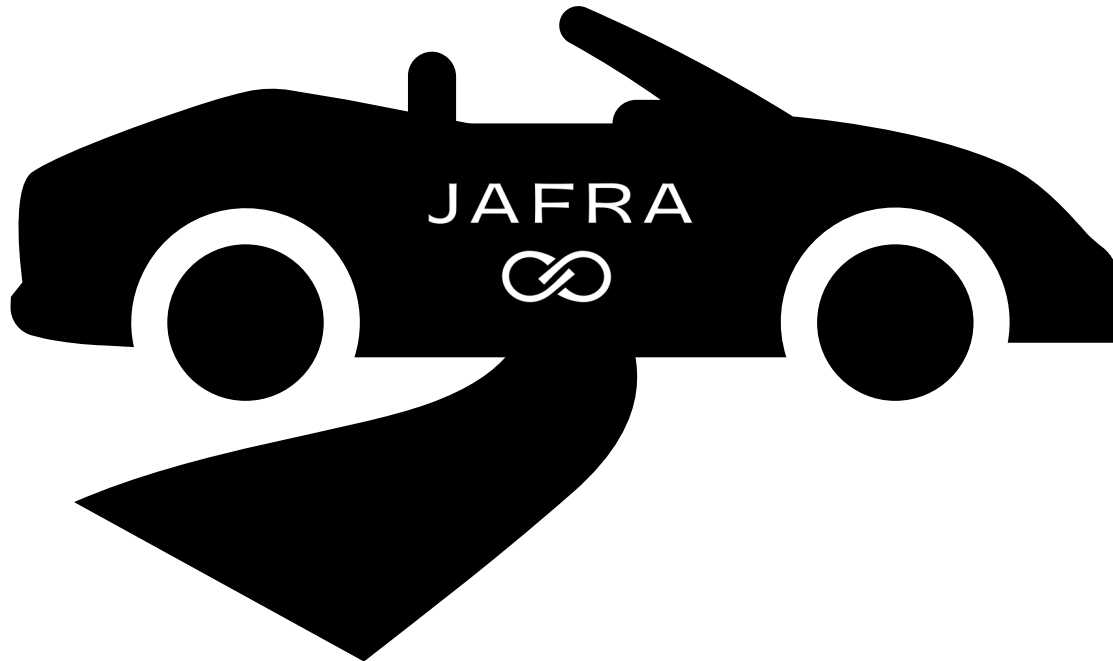
- Each month’s Central District Sales will determine the Monthly Car Allowance issued. Allowances are paid in beginning of the following month with your Team Commission.
  - Directors & above must achieve the High Commission requirement in the evaluation month to earn the full Monthly Car Allowance.
- \*Leaders who do not meet the High Commission requirements will receive 50% of the corresponding monthly bonus.
- Participants who are currently earning the monthly Car Allowance will be transitioned to the new program immediately effective 9/1/2025.

All programs and rewards are subject to change.



**ROYAL AMBASSADORS ONLY**  
**NEW TERMS - EFFECTIVE SEPT 1, 2025**

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**VEHICLE LEASE**



## ROYAL AMBASSADORS ONLY NEW TERMS - EFFECTIVE SEPT 1, 2025

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### NEW VEHICLE LEASE TERMS

- Royal Ambassadors who achieve \$90,000 in Central District Retail Sales monthly, for 6 consecutive months, are eligible to opt for a **vehicle lease**. While qualifying for the lease, Royal Ambassadors may earn the monthly car allowance.
- Upon completion of 6 consecutive months of monthly Central District Retail Sales of \$90,000, Royal Ambassadors must submit a declaration of choice between the monthly car allowance or vehicle lease. Lease duration is 3 years. Choice to proceed with allowance forfeits a leasing option for 3 years.
- **Vehicle lease holders** will be responsible for 100% of the lease payment for the month, if they do not achieve a minimum of \$90,000 in Central District retail sales in the evaluation month. *This payment will be subtracted from the monthly commission earned by the Leader.* If the Leader's commission fails to cover the lease payment amount for 3 months consecutively, the Leader will forfeit their vehicle. Any Leader who forfeits a vehicle will not be permitted to participate in the monthly car allowance for 6 months.
- **Vehicle lease holders** will be given a maximum allotted mileage for the lease period, no more than 15k miles per year. If this amount is exceeded, the Royal Ambassador will be responsible for a fee of \$0.20 per mile over the allotted amount.
- **Vehicle lease holders** must use the Enterprise E-Fleet app exclusively for vehicle maintenance and will be held responsible for completing all regularly scheduled maintenance. Warranty and recall issues require vehicle to be taken directly to the dealership. For any other vehicle service please call 1800 325 8838 to be assigned a shop location.

All programs and rewards are subject to change.



## CURRENT LEASE HOLDERS & LEASE ACHIEVERS PRIOR TO SEPTEMBER 1, 2025

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- Participants who obtained a lease under the previous plan must maintain their title of Ambassador or higher PLUS reach at least one month of Central District Retail Sales of \$75,000 or more in a rolling 6-month period, to maintain their lease until January of 2026.
- January 1, 2026, they will transition to the lease terms below:
  - Transition Lease Terms: Maintain your title with \$75,000 or higher in monthly Central District Retail Sales in a rolling 3-month period to maintain your lease until December 31, 2026.
  - Any participants who do not reach the Central District Retail Sales goal in a rolling 3-month period will forfeit the vehicle lease privilege and any car allowance for 6 months.
  - Starting January 2027, a new lease term will be evaluated.