JAFRA CONSULTANT

NEW! JAFRA REWARDS PROGRAM





Earn points and redeem for incredible rewards! You choose the reward you want.

Monthly Retail Sales Points vo

THE MORE YOU BUY, THE MORE YOU EARN!	\$1,000 or more
Monthly Retail Sales are the cummulative sales	\$800
from you and your JAFRA personal website. All points will be credited to your account the 3rd	\$600
business day after the month of activity.	\$400
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THE MORE *QUALIFIED ORDERS YOU PLACE DURING THE MONTH, THE MORE POINTS YOU CAN EARN!

Take advantage of our shipping promotions every month, place your customer orders fast, and improve your delivery times to your customers

*A Qualified Order is an order of \$200 or more in retail sales.

THE MORE YOU SPONSOR, THE MORE YOU EARN!

Invite them to join JAFRA and start their own business.

***A Qualified New Consultant is a Consultant with \$200 in retail sales in the month they join.

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Monthly Retail Sales	Points you earn	
\$1,000 or more	150	
\$800	100	
\$600	60	
\$400	30	
\$300	15	
\$200	5	

MONTHLY PERSONAL SALES

MONTHLY ACTIVITY - ORDERS

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	Total Qualified Orders*	Points you earn
	4 or more	125
•	3	100
	2	75

SPONSORING QUALIFIED NEW CONSULTANTS**

Sponsored Qualified New Consultants*** during the Month	Points you earn	
3 or more	100 points for each QNC	
2	175	
1	75	

^{**}Rewards points for the category of Sponsoring Qualified New Consultants cannot be earned by Team Leaders or above

Redeem your points or save them for a bigger reward!

Earn points & track them in your virtual office. To see the full rewards catalog, scan the QR code below. See terms & conditions on page 27 or visit JAFRA.com.









SCAN THE QR CODE TO SEE THE FULL REWARDS

JAFRA CONSULTANT



ONLY FOR NEW CONSULTANTS

NEW CONSULTANT WELCOME BONUS

As a new JAFRA Consultant, during your first 3 months, you can earn an additional percentage on top of the points you earn from your monthly activity.

AS A NEW CONSULTANT

As a New Consultant, each month ordering over \$200 in Retail Sales	New Consultant Welcome Bonus Points
1st month	50%
2nd month	40%
3rd month	30%

EXAMPLE:

During your FIRST MONTH, you placed 2 orders of \$500 in retail sales and you sponsored 1

Qualified New Consultant:

Monthly Personal Sales: 150 pts
Monthly Activity in Orders: 75 pts
Sponsoring: 75 pts

TOTAL: 300 points

Plus 50% of Consultant Welcome Bonus: 150 points

300 + 150 = 450 POINTS TOTAL

TEAM LEADER





Unlock your JAFRA Rewards Points with these activities that bring you closer to amazing rewards when you start building your team.

In addition to monthly personal sales rewards points and monthly activity rewards points, there's more JAFRA REWARDS you can earn as a

TEAM LEADER:

Congratulations! In addition to all the amazing perks of being a Leader, you'll also earn exclusive JAFRA Rewards. Eligibility: First-time New Leaders in their first 3 months. Central Branch must have at least 1 Qualified New Consultant each month to qualify for bonus points.

*Qualified Ordering Consultant: Consultant with Personal Retail Sales of at least \$200 in the month.

Earn points when you and your team sponsor QUALIFIED NEW CONSULTANTS. You can earn up to 1,250 points in a month for growing your group!

***Qualified New Consultant: Consultant with at least \$200 in retail sales in the month they join.

AS A NEW LEADER POINTS YOU EARN

Qualified Ordering Consultants* in First Month as a New Leader in your Central Branch	1 st Month	2 nd Month	3 rd Month
11 and above	1,000	800	600
9-10	700	500	400
7-8	400	300	200
5-6	250	150	75

GROWING YOUR CENTRAL BRANCH**

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Qualified New Consultants*** during the Month	Points you earn	
10 and above	1,250	
7-9	750	
4-6	400	
1-3	150	

^{**}Rewards points for the category of Growing your Central Branch can only be earned by Team Leaders and above.

REDEEM YOUR POINTS OR SAVE THEM FOR A BIGGER REWARD!



Track your rewards points in your virtual office. To see the full rewards catalog, scan the QR code. See terms & conditions on page 27 or visit JAFRA.com.



SCAN THE QR CODE TO SEE THE FULL REWARDS CATALOG

FOR LEADERS





As a JAFRA Leader, you can earn points for every activity, giving you more opportunities to earn amazing rewards!

THE LEADER OF LEADERS CAN EARN CONSULTANT POINTS* PLUS:

Your Leaders are helping you earn JAFRA Rewards, too, through their ordering Consultants.

**Qualified Ordering Consultant: Consultant with Personal Retail Sales of at least \$200 in the month. ON DEVELOPING NEW LEADERS

POINTS YOU EARN

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Qualified Ordering Consultants** in your Promoted New Leader's Central Branch	1 st Month	2 nd Month	3 rd Month
11 and above	900	700	500
9-10	500	400	250
7-8	300	200	100
5-6	150	75	25

As you grow and advance in rank, you can earn up to 10,000 points in the JAFRA Rewards program upon reaching the highest title. Not available for Requalified Leaders.

FIRST-TIME TITLE BONUS

POINTS YOU EARN

Your New Title	For Reaching a NEW Title
Royal Ambassador	10,000
Gold Ambassador	5,000
Ambassador	3,750
Gold Director	2,500
Director	2,000
Gold Supervisor	1,500
Supervisor	1,000

^{*}Excludes rewards points for the categories of Sponsoring Qualified New Consultants and Growing your Central Branch.



REDEEM your points or save them for a bigger reward!

To see how many points you can earn for each activity, visit **JAFRA.com.**



Track points in your virtual office. To see full rewards catalog, scan QR code. See terms & conditions on page 27 or visit jafra.com

All programs and rewards are subject to change with prior notice. Consultants & Leaders can participate in the JAFRA Rewards Points Program. Points are valid for 12 months and will be credited within 3 business days of the following month. To keep your rewards points you must be an Active Consultant (placing at least 1 retail order in the last 4 months). If your status becomes Inactive (no retail order in the last 4 months), you'll forfeit your rewards points. Reward items are subject to availability. JAFRA reserves the right to substitute rewards with ones of equal or greater value. If an order is returned, the points earned from that order will be deducted from your balance.